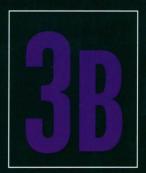
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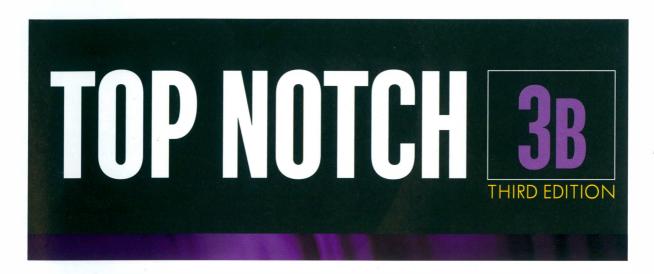


THIRD EDITION

with WORKBOOK

JOAN SASLOW ALLEN ASCHER





ENGLISH FOR TODAY'S WORLD

with Workbook

JOAN SASLOW ALLEN ASCHER



With Top Notch Pop Songs and Karaoke by Rob Morsberger

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WORKBOOK UNIT 6 W55 UNIT 7 W67 UNIT 8 W78 UNIT 9 W88 UNIT 10 W96 About the Authors last page

LEARNING OBJECTIVES

VOCABULARY COMMUNICATION GOALS GRAMMAR · Make small talk · Asking about proper address · Tag questions: use, form, and common errors . The past perfect: Statements · Describe a busy schedule Intensifiers · Develop your cultural awareness · Manners and etiquette GRAMMAR BOOSTER · Discuss how culture changes · Tag questions: short answers Make Small · Verb usage: present and past: overview Talk PAGE 2 . Drawing conclusions with must · Show concern and offer help · Dental emergencies UNIT · Make a medical or dental · Describing symptoms · Will be able to; Modals may and might appointment · Medical procedures GRAMMAR BOOSTER · Discuss types of treatments · Types of medical treatments Other ways to draw conclusions: probably and · Talk about medications Health Medications most likely **Matters** · Expressing possibility with maybe PAGE 14 · Offer a solution · The causative · Ways to indicate acceptance · Discuss how long a service will take · The passive causative Services · Evaluate the quality of service · Planning and running an event GRAMMAR BOOSTER · Plan an event · Causative make to indicate obligation Getting · Let to indicate permission **Things Done** · Causative have: common errors PAGE 26 . The passive causative: the by phrase · Recommend a book · Genres of books . Noun clauses: usage, form, and common errors · Ask about an article · Noun clauses: Embedded questions · Ways to describe a book · Describe your reading habits · Some ways to enjoy reading · Form and common errors · Discuss online reading GRAMMAR BOOSTER Reading for · Verbs that can be followed by clauses with that **Pleasure** · Adjectives that can be followed by clauses with that PAGE 38 · Embedded questions · with whether usage and common errors punctuation · Convey a message · Severe weather and other natural · Indirect speech: Imperatives · Tell someone about the news disasters Indirect speech: <u>Say</u> and <u>tell</u>—tense changes · Reactions to news · Describe natural disasters GRAMMAR BOOSTER · Adjectives of severity · Prepare for an emergency · Direct speech: punctuation rules Emergency preparations and Natural supplies · Indirect speech: optional tense changes **Disasters** PAGE 50

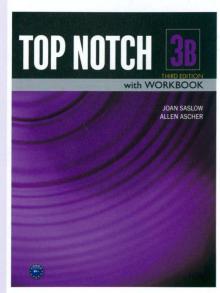
CONVERSATION STRATEGIES	LISTENING / PRONUNCIATION	READING	WRITING
Talk about the weather to begin a conversation with someone you don't know Use question tags to encourage someone to make small talk Ask about how someone wants to be addressed Answer a Do you mind question with Absolutely not to indicate agreement Say That was nothing! to indicate that something even more surprising happened Use Wow! to indicate that you are impressed	Listening Skills Listen for main ideas Listen to summarize Confirm the correct paraphrases Pronunciation Intonation of tag questions	Texts A business meeting e-mail and agenda An online article about formal dinner etiquette of the past A survey about culture change A photo story Skills/Strategies Apply prior knowledge Draw conclusions Understand from context	Task Write a formal and an informal e-mail message WRITING BOOSTER Formal e-mail etiquette
Introduce disappointing information with I'm sorry, but Show concern with Is there anything wrong? and That must be awful Begin a question of possibility with I wonder if Use Let's see to indicate you are checking for something Confirm an appointment with I'll / We'll see you then Express emphatic thanks with I really appreciate it	Listening Skills Listen to activate vocabulary Listen for details Auditory discrimination Pronunciation Intonation of lists	Texts A travel tips website about dental emergencies A brochure about choices in medical treatments A medicine label A patient information form A photo story Skills/Strategies Understand from context Relate to personal experience Draw conclusions	Task Write an essay comparing two types of medical treatments WRITING BOOSTER Comparisons and contrasts
 Use I'm sorry, but and an excuse to politely turn down a request Indicate acceptance of someone's excuse with No problem. Suggest an alternative with Maybe you could Soften an almost certain no with That might be difficult Use Actually, to indicate willingness to reconsider 	Listening Skills Listen to confirm Listen for main ideas Listen to summarize Pronunciation Emphatic stress to express enthusiasm	Texts A survey about procrastination A business article about how to keep customers happy A photo story Skills/Strategies Infer point of view Activate language from a text	Task Write an essay expressing a point of view about procrastination WRITING BOOSTER Supporting an opinion with personal examples
 Use <u>Actually</u> to show appreciation for someone's interest in a topic Soften a question with <u>Could you tell me?</u> Indicate disappointment with <u>Too bad</u> Use <u>I'm dying to</u> to indicate extreme interest Say <u>Are you sure?</u> to confirm someone's willingness to do something 	Listening Skills Listen to take notes Listen to infer a speaker's point of view and support your opinion Pronunciation Sentence stress in short answers with so	Texts An online bookstore website A questionnaire about reading habits A magazine article about the Internet's influence on our habits A photo story Skills/Strategies Recognize point of view Understand meaning from context	Task Write a summary and review of something you've read WRITING BOOSTER Summarizing
 Use I would, but to politely turn down an offer Say Will do to agree to a request for action Use Well to begin providing requested information Say What a shame to show empathy for a misfortune Introduce reassuring contrasting information with But, Say Thank goodness for that to indicate relief 	Listening Skills Listen for main ideas Listen for details Paraphrase Listen to infer meaning Pronunciation Direct and indirect speech: Rhythm	Texts News headlines A textbook article about earthquakes Statistical charts A photo story Skills/Strategies Paraphrase Confirm facts Identify cause and effect Interpret data from a chart	Task Write a procedure for how to prepare for an emergency WRITING BOOSTER Organizing detail statements by order of importance

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	COMMUNICATION GOALS	VOCABULARY	GRAMMAR		
Life Plans PAGE 62	 Explain a change of intentions and plans Express regrets about past actions Discuss skills, abilities, and qualifications Discuss factors that promote success 	Reasons for changing plans Qualifications for work or study	Expressing intentions and plans that changed: Was / were going to and would Perfect modals GRAMMAR BOOSTER Expressing the future: review The future with will and be going to: review Regrets about the past: Wish + the past perfect Should have and ought to have		
Holidays and Traditions PAGE 74	Wish someone a good holiday Ask about local customs Exchange information about holidays Explain wedding traditions	 Types of holidays Ways to commemorate a holiday Some ways to exchange good wishes on holidays Getting married: events and people 	Adjective clauses with subject relative pronouns who and that Usage, form, and common errors Adjective clauses with object relative pronouns who, whom, and that Form and common errors GRAMMAR BOOSTER Adjective clauses: common errors Reflexive pronouns By + reflexive pronouns Reciprocal pronouns: each other and one another Adjective clauses: who and whom in formal English		
Inventions and Discoveries PAGE 86	 Describe technology Take responsibility for a mistake Describe new inventions Discuss the impact of inventions / discoveries 	 Describing manufactured products Descriptive adjectives 	 The unreal conditional: Review and expansion The past unreal conditional Usage, form, and common errors GRAMMAR BOOSTER Real and unreal conditionals: review Clauses after wish Unless in conditional sentences The unreal conditional: variety of forms 		
Controversial Issues PAGE 98	Talk about politics Discuss controversial issues politely Propose solutions to global problems Debate the pros and cons of issues	 Political terminology A continuum of political and social beliefs Some controversial issues Ways to agree or disagree How to debate an issue politely 	Non-count nouns that represent abstract ideas Verbs followed by objects and infinitives GRAMMAR BOOSTER Count and non-count nouns: review and extension Gerunds and infinitives: form and usage usage after certain verbs		
Beautiful World PAGE 110	Describe a geographical location Warn about a possible risk Describe a natural setting Discuss solutions to global warming	Geographical features Compass directions Ways to recommend or criticize a place Ways to describe risks Dangerous animals and insects Geographic nouns and adjectives Describing natural features Energy and the environment	Prepositional phrases of geographical places Too + adjective and infinitive GRAMMAR BOOSTER Prepositions of place: more usage Proper nouns: capitalization Proper nouns: use of the Infinitives with enough		

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CONVERSATION STRATEGIES	LISTENING / PRONUNCIATION	READING	WRITING		
 Say No kidding! to indicate delight or surprise Say How come? to ask for a reason Express a regret with I should have Use You never know to reassure someone Accept another's reassurance with True 	Listening Skills Listen for details Listen to classify information Listen to infer a speaker's motives Pronunciation Reduction of have in perfect modals	Texts Career and skills inventories A magazine article with tips for effective work habits A photo story Skills/Strategies Understand from context Confirm content	Task Write a short autobiography WRITING BOOSTER Dividing an essay into topics		
 Show friendliness by wishing someone a good holiday Reciprocate good wishes with Thanks! Same to you! Preface a potentially sensitive question with Do you mind if I ask you Ask about socially appropriate behavior in order to avoid embarrassment Express appreciation with Thanks. That's really helpful 	Listening Skills Listen for main ideas Listen for details Infer information Pronunciation "Thought groups"	Texts Factoids on holidays A magazine article about holidays around the world Proverbs about weddings A photo story Skills/Strategies Scan for facts Compare and contrast Relate to personal experience	Task • Write a detailed description of two holidays WRITING BOOSTER • Descriptive details		
 Congratulate someone for a major new purchase Apologize for lateness and provide an explanation Indicate regret for a mistake by beginning an explanation with I'm ashamed to say Reduce another's self-blame with That can happen to anyone and No harm done 	Listening Skills Listen to draw conclusions Listen to summarize Listen to infer meaning Infer the correct adjective Pronunciation Contractions with 'd in spoken English	Texts Case studies of poor purchasing decisions A book excerpt about antibiotics Factoids on famous inventions A photo story Skills/Strategies Find supporting details Understand from context	Task Write an essay about the historical impact of an important invention or discovery WRITING BOOSTER Summary statements		
 Ask for permission when bringing up a topic that might be controversial Use So to begin a question clarifying someone's statement Politely indicate unwillingness with No offense, but Apologize for refusing with I hope you don't mind Use How do you feel about to invite someone's opinion Offer an explanation for one's opinion. Use Well, to introduce a different point of view 	Listening Skills Infer a speaker's political and social beliefs Infer a speaker's point of view Listen to summarize Auditory discrimination Pronunciation Stress to emphasize meaning	Texts A self-test of political literacy A textbook introduction to global problems A photo story Skills/Strategies Activate language from a text Critical thinking	Write an essay presenting the two sides of a controversial issue WRITING BOOSTER Contrasting ideas		
 Show interest in someone's plans by asking follow-up questions Indicate possible intention with I've been thinking about it Qualify a positive response with Sure, but Elaborate further information using Well, Express gratitude for a warning 	Listening Skills Listen for main ideas Listen to summarize Listen for details Infer a speaker's point of view Pronunciation Voiced and voiceless th	Texts • Maps • An online article about ways to curb global warming • A photo story Skills/Strategies • Interpret maps • Understand from context • Critical thinking • Summarize	Task • Write a geographic description of your country, state, or province WRITING BOOSTER • Organizing by spatial relations		

TO THE TEACHER

What is *Top Notch*? *Top Notch* is a four-level communicative course that prepares adults and young adults to interact successfully and confidently with both native and non-native speakers of English.



The goal of **Top Notch** is to make English unforgettable through:

- Multiple exposures to new language
- Numerous opportunities to practice it
- · Deliberate and intensive recycling

The *Top Notch* course has two beginning levels—*Top Notch Fundamentals* for true beginners and *Top Notch 1* for false beginners. *Top Notch* is benchmarked to the Global Scale of English and is correlated to the Can-do Statements of the Common European Framework of Reference.

Each full level of *Top Notch* contains material for 60–90 hours of classroom instruction.

NEW This third edition of *Top Notch* includes these new features: Extra Grammar Exercises, digital full-color Vocabulary Flash Cards, Conversation Activator videos, and Pronunciation Coach videos.

Award-Winning Instructional Design*

Daily confirmation of progress

Each easy-to-follow two-page lesson begins with a clearly stated practical communication goal closely aligned to the Common European Framework's Can-do Statements. All activities are integrated with the goal, giving vocabulary and grammar meaning and purpose. Now You Can activities ensure that students achieve each goal and confirm their progress in every class session.

Explicit vocabulary and grammar

Clear captioned picture-dictionary illustrations with accompanying audio take the guesswork out of meaning and pronunciation. Grammar presentations containing both rules and examples clarify form, meaning, and use. The unique Recycle this Language feature continually puts known words and grammar in front of students' eyes as they communicate, to make sure language remains active.

High-frequency social language

Twenty memorable conversation models provide appealing natural social language that students can carry "in their pockets" for use in real life. Rigorous controlled and free discussion activities systematically stimulate recycling of social language, ensuring that it's not forgotten.

* Top Notch is the recipient of the Association of Educational Publishers' Distinguished Achievement Award.

Linguistic and cultural fluency

Top Notch equips students to interact with people from different language backgrounds by including authentic accents on the audio. Conversation Models, Photo Stories, and cultural fluency activities prepare students for social interactions in English with people from unfamiliar cultures.

Active listening syllabus

All Vocabulary presentations, Pronunciation presentations, Conversation Models, Photo Stories, Listening Comprehension exercises, and Readings are recorded on the audio to help students develop good pronunciation, intonation, and auditory memory. In addition, approximately fifty carefully developed listening tasks at each level of *Top Notch* develop crucial listening comprehension skills such as listen for details, listen for main ideas, listen to activate vocabulary, listen to activate grammar, and listen to confirm information.

We wish you and your students enjoyment and success with **Top Notch 3**. We wrote it for you.

Joan Saslow and Allen Ascher

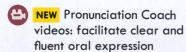
COMPONENTS

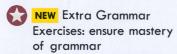
ActiveTeach

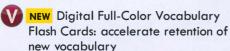
Maximize the impact of your *Top Notch* lessons. This digital tool provides an interactive classroom experience that can be used with or without an interactive whiteboard (IWB). It includes a full array of digital and printable features.

For class presentation . . .









PLUS

- Clickable Audio: instant access to the complete classroom audio program
- Top Notch Pop Songs and Karaoke: original songs for additional language practice

CALLED TO MAKE THE PROPERTY OF THE PROPERTY

For planning . . .

- A Methods Handbook for a communicative classroom
- Detailed timed lesson plans for each two-page lesson
- Complete answer keys, audio scripts, and video scripts

For extra support . . .

- Hundreds of extra printable activities, with teaching notes
- Top Notch Pop language exercises

For assessment . . .

 Ready-made unit and review achievement tests with options to edit, add, or delete items.

Workbook

Lesson-by-lesson written exercises to accompany the Student's Book

Full-Course Placement Tests

Teacher's Edition and Lesson Planner

- Detailed interleaved lesson plans, language and culture notes, answer keys, and more
- Also accessible in digital form in the ActiveTeach

www.papyruspub.com COMMUNICA

- Explain a change of intentions or plans.
- 2 Express regrets about past actions.
- 3 Discuss skills, abilities, and qualifications.
- 4 Discuss factors that promote success.

Life Plans

PREVIEW

What's the best career for you? Take the preference inventory to see which fields might be a good match for you. Check the activities you like (or would like) to do. work on experiments in a science laboratory write songs manage a department of a large business corporation repair furniture be a doctor and care for sick people design the stage scenery for a play teach adults how to read study a company's sales restore antique cars teach science to young people help families with problems manage a company's sales representatives make clothes to sell interpret X-rays and other medical tests make paintings and sculptures help couples with their new babies start my own business build houses Write the number of check marks you have by each color. Field: **BUSINESS CRAFTS SCIENCE** SOCIAL WORK

DISCUSSION Talk about the questions.

- Which field or fields did you have the most check marks in?
- Were you surprised by your results? Explain.
- What are some jobs or professions in that field?

B PHOTO STORY Read and listen to a conversation about a career choice.



Charlotte: Dr. Miller, I wonder if I could pick your brain.

Dr. Miller: Sure, Charlotte. What's on your mind?

Charlotte: Well, I always thought I would go to engineering school, but now I'm not so sure anymore.

Dr. Miller: Well, it's not so unusual for a person your age to change her mind . . .



Dr. Miller: I must have changed mine ten times before I settled on medicine! Have you decided on something else?

Charlotte: Well, actually, I've developed an interest in the health field, and since you're a doctor...

Dr. Miller: Are you thinking of medicine?

Charlotte: Not specifically. Something related that doesn't take that long to study . . .



Charlotte: I know there are some good options, but I'm having trouble making up my mind.

Dr. Miller: Well, have you given any thought to becoming a physical therapist? It's a great field. You help people, and there's always a job available.

Charlotte: Hmm. Physical therapy.
I should have thought of that. I'll keep that in mind.

- **C FOCUS ON LANGUAGE** Find the following expressions in the Photo Story. Use the context to help you match the expressions and their meanings.
 - 1 make up one's mind
 - 2 keep something in mind
 - 3 be on one's mind
 - 4 settle on
 - 5 change one's mind
 - 6 pick someone's brain

- a decide to do something else
- **b** remember something
- c think of something
- d decide to do something after considering conflicting choices
- e ask someone about something
- f make a final decision that won't change

SPEAKING

- A Have you ever changed your mind before settling on something? Check any areas in which you have changed your mind.
 - ☐ a career or job choice
- ☐ a flat or other place to live
- \Box a field of study
- ☐ the choice of a school or college

☐ a marriage

□ other

B DISCUSSION Survey the class. How many classmates checked each box? Discuss the reasons why people changed their plans.



CONVERSATION MODEL

▶ 3:20 Read and listen to a conversation about a change in plans.

- A: So what are you doing these days?
- B: Well, I'm in dental school.
- A: No kidding! I thought you had other plans.
- **B:** That's right. I was going to be an artist, but I changed my mind.
- A: How come?
- **B**: Well, it's hard to make a living as a painter!
- ▶3:21 RHYTHM AND INTONATION Listen again and repeat. Then practice the Conversation Model with a partner.



GRAMMAR Expressing intentions and plans that changed: Was / Were going to and would

Express and ask about past intentions and plans that changed with was / were going to + a base form.

I was going to get married (but I didn't). Was she going to take the course?

They were going to study art (but they didn't). Were you going to study with Dr. Mellon?

Weren't you going to study law? (Yes, I was. / No, I wasn't.)

Where were they going to work? (In Kuala Lumpur.)

Who was going to teach this class? (My sister was.)

You can also use would (the past of will) + a base form to express plans and intentions that changed, but only in a noun clause following verbs such as thought, believed, or said.

She thought she would be a doctor (but she changed her mind). We always believed they would get married (but they never did). They said they would pay for their daughter's studies (but they didn't).

Note: You can also use was / were going to in a noun clause after thought, believed, or said.

They said they were going to arrive before noon (but they didn't).

Be careful!

Don't use would + a base form alone. It must be used in a noun clause. Use was / were going to instead.

She was going to be a doctor. NOT She would be a doctor.

GRAMMAR BOOSTER p. 135

- Expressing the future: review
- · The future with will and be going to: review

GRAMMAR PRACTICE Write what each person said he or she was going to do.











1. He said he was going to ...

VOCABULARY Reasons for changing plans

▶3:22 Read and listen. Then listen again and repeat.



I wanted to be a pop star, but my tastes changed.



I was going to be an artist, but it's hard to make a living as an artist.



I thought I would be a lawyer, but I didn't pass the exam.



I wanted to become a firefighter, but my family **talked me** out of it.



I was going to marry George, but I changed my mind.

В	VOCABULARY / GRAMMAR PRACTICE	Complete each sentence, using would and a reason
	from the Vocabulary. Then compare	reasons with a partner.

- 1 Laura thought / be / a doctor, but . . .
- 3 We were sure / Bill / go / to the local university, but . . .
- **2** I thought / become / an astronaut, but . . .
- 4 Joe always believed / become / a writer, but . . .
- C •3:23 LISTEN TO ACTIVATE VOCABULARY Listen to the conversations. Complete each statement about the decision each person made. Then listen again and use the Vocabulary to write the reason each person changed his or her mind.
 - 1 She wanted to be a, but she changed her mind because

NOW YOU CAN Explain a change of intentions or plans

- **NOTEPADDING** On the notepad, write some intentions or plans you had in the past but changed your mind about. Write the reasons for the changes, using the Vocabulary or other reasons.
- for my life: for my studies: for my career:



- CONVERSATION ACTIVATOR With a partner, change the Conversation Model, using the information on your notepad. Then change roles.
- A: So what are you doing these days?
- **B**: Well,
- A: No kidding! I thought you had other plans.
- **B:** That's right. I was going to, but
- A: How come?
- B: Well,

DON'T STOP!

- Ask more questions.
- · Explain your choices and decisions.
- · Discuss the future.
- C CHANGE PARTNERS Practice the conversation again about other intentions or plans from your notepad.

GRAMMAR Perfect modals

Use perfect modals to express feelings and beliefs about past actions and events:

- Regrets or judgments: <u>should have</u> + past participle
 I should have studied medicine. (But unfortunately, I didn't.)
 She shouldn't have divorced Sam. (But unfortunately, she did.)
- Possibility: may have / might have + past participle
 I may (OR might) have failed the final exam. It was really hard.
 He may (OR might) not have been able to make a living as a painter.
- Ability (OR possibility): <u>could have</u> + past participle
 He was the driver. He <u>could have prevented</u> the accident.
 The museum was closed, but she <u>couldn't have known</u> that. It's usually open on Tuesdays.
- Certainty: would have + past participle
 You should have gone to Rio. You would have loved it.
 It's good they didn't move to Europe. They wouldn't have been happy there.
- Conclusions: <u>must have</u> + past participle
 Beth isn't here. She <u>must have gone</u> home early.
 (I think that's what happened.)

 They didn't buy the house. The price <u>must not have been</u> acceptable.
 (I think that's the reason.)



GRAMMAR BOOSTER p. 136
Regrets about the past: wish +
the past perfect; should have and

ought to have

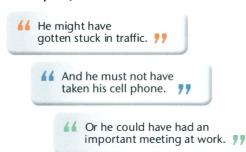
A GRAMMAR PRACTICE Choose the modal that logically completes each sentence.

Write that modal and the verb in the perfect modal form.

- 2 I _______ architecture. I ______ really good at it. ______ (should OR may) study ______ (must OR would) be

- 5 Ella still loves big cities. She to the countryside. (must not OR should not) move
- **B** PAIR WORK Provide three possible reasons for each statement. Use <u>may</u> / <u>might have</u>, <u>must have</u>, and <u>could have</u>. Follow the example.

Example: John is late for dinner.



- 1 My brother never got married.
- 2 All the classes were canceled today.
- 3 Michael is forty, and he just became a doctor.
- 4 Rachel grew up in New York, but now she lives in São Paulo.
- 5 They had one child, and then they had three more.
- **6** They had their honeymoon in the U.S. instead of in France.

UNIT 6

PRONUNCIATION Reduction of have in perfect modals

▶ 3:24 Notice the reduction of have in perfect modals. Read and listen. Then listen again and repeat.

/\rudav/

1 I should Mave married Marie.

/natəv/

3 We may not Mave seen it.

/maɪtəv/

2 They might Wave left.

/kʊdəv/

4 She could Mave been on time.

PAIR WORK Take turns reading the sentences with perfect modals in Exercise A. Use correct reduction of have.

CONVERSATION MODEL

- ▶3:25 Read and listen to a conversation between two people discussing a regret about the past.
 - A: I should have married Steven.
 - B: Why do you think that?
 - A: Well, I might have had children by now.
 - B: Could be. But you never know. You might not have been happy.
 - A: True.
- ▶ 3:26 RHYTHM AND INTONATION Listen again and repeat. Then practice the Conversation Model with a partner.



NOW YOU CAN Express regrets about past actions

NOTEPADDING Write about some regrets you have about past actions. Say how you think things might have been different in your life today.

	Past action	Regret	How might things have been different?
	a job / career choice	I didn't take the job at MacroTech.	I might have been CEO by now!
	Past action	Regret	How might things have been different?
a job	/ career choice	, *	
a field	d of study		
a mai	rriage / divorce		
a cho	ice of house or apartmen	t	
a mo	ve from one place to anot	her	



- **CONVERSATION ACTIVATOR** With a partner, personalize the Conversation Model. Discuss your regrets and speculate on how things might have been different. Use information from your notepad and perfect modals. Then change roles.
- A: I should (OR I shouldn't) have
- B: Why do you think that?
- A: Well, I
- **B**: Could be. But you never know. You might
- A:

DON'T STOP!

- · Ask your partner more questions about his or her regrets.
- Speculate about what happened.
- Offer advice.

RECYCLE THIS LANGUAGE.
Why did / didn't you? Why don't you? How about?
must (not) have may / might (not) have could have

BEFORE YOU LISTEN

AL A

▶3:27 VOCABULARY • Qualifications for work or study Read and listen. Then listen again and repeat.

talents abilities in art, music, mathematics, etc., that you are born with

She was born with talents in both mathematics and art.

skills abilities that you learn, such as cooking, speaking a foreign language, or driving

She has several publishing skills: writing, editing, and illustrating.

experience time spent working at a job

Martin has a lot of <u>experience</u> in sales. He has worked at three companies.

knowledge understanding of or familiarity with a subject gained from experience or study

James has extensive knowledge of the history of film. You can ask him which classics to see.

qualifications talents, skills, experience, and knowledge that make a person a good candidate for a job

I have two <u>qualifications</u> for the English teaching position: I have a teaching certificate,

and I have taught English for two years.

B THINK AND EXPLAIN Explain the following in your own words. Use examples from your life.

• the difference between a talent and a skill

· the difference between experience and knowledge

LISTENING COMPREHENSION

A **Size LISTEN FOR DETAILS** Listen to nine people being interviewed at an international job fair. Stop after each interview and match the interviewee with his or her qualification for a job. Listen again if necessary.

Interviewee		Qualifications
1 Sonia Espinoza	a	a good memory
2 Silvano Lucastro	b	artistic ability
3 Ivan Martinovic	c	mathematical ability
4 Agnes Lukins	d	logical thinking
5 Elena Burgess	e	compassion
6 Karen Trent	f	manual dexterity
7 Ed Snodgrass	g	common sense
8 Akiko Uzawa	ŀг	athletic ability
9 Mia Kim	i	leadership skills



PAIR WORK With a partner, classify each qualification from Exercise A. Do you agree on all the classifications? Discuss and explain your opinions.

a talent	a skill
athletic ability	

44	I think athletic ability is a talent. You're born with that. 77			
	I don't agree. I think if you train and work at it, you can develop into a great athlete. I think it's a skill.			

A FRAME YOUR IDEAS Take the skills inventory.

partner in the interview.

My partner has a lot of experience in . . . ***

Preparing for an Interview

Che bu	usiness cience	s that interest you: art manufacturing other	Qualifications Check the qualifications you believe you have: manual dexterity artistic ability logical thinking compassion mathematical ability a good memory common sense leadership skills athletic ability other (advanced computer
Brief Expe Skills	erience: s:		skills, for example) kills, and any special knowledge you have.
spe The	cific exam en share ar	G On your notepad, write ples of your qualifications. and discuss your skills, abilities, cions with a partner.	Qualification Example mathematical ability I'm great at number puzzles.
		Qualification	Example
the	following	Jse the information on your no activities. n interview for a job.	otepad to do one of
• R • R	following Role-play a Role-play a Role-play a	Jse the information on your no activities. n interview for a job. n interview for career advice. n interview for carry into a	
• R • R	Rollowing Role-play a Role-play a Role-play a Professiona RECYC	Jse the information on your no activities. n interview for a job. n interview for career advice.	otepad to do one of Please come in. / Have a seat.

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BEFORE YOU READ

4	WARM-UP How important do you think the following factors are to career success? Number the factors in order of importance, making 1 the most important and 6 the least important.			
	skills prior experience physical appearance, dress, etc.	☐ talent☐ job knowledge	work habits other	
3	DISCUSSION Explain the reasons for y	our most important and	d least important choices.	

READING ▶ 3:29

The Five Most Effective Work Habits Advice to new workers from a CEO

If you are new to the working world, you are eager to demonstrate your skills and knowledge. However, in addition to those, some basic work habits may be even more effective in promoting your success. Read the following advice to new workers, written by the head of a company.

- 1 Volunteer for assignments One of the best ways to signal that you are a keen learner and are not afraid of hard work is to volunteer for assignments. However, before volunteering for a task, be sure you have the skills and knowledge to accomplish it successfully.
- 2 Be nice to people Be nice to people regardless of their rank or position. When you are nice to people, they go out of their way to help you, and every new worker needs help in order to get ahead.
- 3 Prioritize your work We all love to start work on things that are close to our hearts. However, these may not be the most urgent and important in our list of tasks to do. Have a list of things to do according to their strategic importance to your company. When you prioritize your work, you are more productive, and that

increases your chances of career success.

- 4 Stay positive As someone new in the working world, you are not used to office culture. And there may be office politics that complicate things. Try to stay above politics and remain positive in the face of
 - challenges. When you are positive, you stay focused on your goals. You make better decisions and, therefore, get more things done.
- 5 Highlight a problem but bring solutions Offer a solution each time you highlight a problem to your boss or management. You need to remember that when you bring problems and not solutions, people may think of you as a "complainer."

These five work habits, at first glance, may seem like common sense. However, in actual working environments, people tend to forget the basics. I counsel new workers in our company to internalize this behavior and consistently use it to increase their chances of career success.



Source: Adapted from www.career-success-for-newbies.com.

Α	UNDERSTAND FROM CONTEXT	Find WAND MODERN PROPERTY FIND THE Reading. Use
	context to help you write a de-	finition for each. Then compare definitions with a partner

a habit	
a solution	
volunteer	
prioritize	

- **B CONFIRM CONTENT** Answer the questions, according to what the CEO suggests.
 - 1 Which may be most important in determining a new worker's success: knowledge, work habits, or skills?
 - 2 Why should workers volunteer to do tasks?
 - 3 Why is "being nice" a valuable habit to develop?
 - 4 What is the value of prioritizing tasks?
 - 5 How does staying positive help you be more productive?
 - 6 What's wrong with stating a problem without proposing a solution?



NOW YOU CAN Discuss factors that promote success

A NOTEPADDING On your notepad, write some factors that have helped you be successful in your life, studies, or work, and some factors that have prevented you from being successful. (You can choose one, some, or all areas to comment on.) Then compare notepads with a partner.

	Area		Factors that helped ©	Factors that hurt 🖰	
		my personal life	love, patience, common sense!	not listening to or paying attention to a	others
	Area	Fa	ctors that helped ©	Factors that hurt 🖰	
	my persona	al life			
	managing	my home			
	my studies	/ work			
	-				
-					

B DISCUSSION Discuss factors that you think promote success and factors that don't. Use your notepad for support, but expand on it with specific examples from your life to illustrate each factor. Talk about plans that changed and any regrets you may have.

RECYCLE THIS	LANGUAGE.		
Factors	Changes in plans	Regrets	
talents skills experience knowledge common sense	I thought I would, but I was going to, but I changed my mind talked me out of it. It's hard to make a living as My tastes changed.	I should have I could have I might have I would have	

Text-mining (optional)

Find and underline three words or phrases in the Reading that were new to you. Use them in your Discussion.

For example: "prioritize your work."



▶3:30 Listen to the conversations between people talking about life changes. Write information on the notepad. Listen again if necessary.

	Why did the person change his or her mind? Any regrets?
1	
2	
3	
4	

Explain the meaning of each of the qualifications. Then write an occupation or course of study for a person with each qualification.

	Qualification	Definition	Occupation or Study
1	athletic ability		
2	artistic ability		
3	mathematical ability		
4	logical thinking ability		
5	a good memory		
6	leadership skills		

- Complete each statement of belief, using would.
 - 1 When I was a child, I thought I 2 My parents believed
 - 3 My teachers were sure
- 4 When I finished school, I didn't know
- Read each sentence. Complete the statement in parentheses, using a perfect modal.
 - 1 Marie was very unhappy in her marriage. (She should . . .)
 - 2 After Sylvia moved to another country, she discovered she liked her own better. (She could . . .)
 - 3 My parents were sorry they sold their country house. (They shouldn't . . .)
 - 4 I can't understand how she learned to speak Italian so fast. (She might . . .)
 - **5** Look at John's car. It's all smashed up. (He must . . .)

WRITING

Write a short autobiography. Include information about one or all of the topics below. If you have any regrets, express them, using perfect modals.

- · your birth
- · your studies
- · your childhood
- other aspects of your life

WRITING BOOSTER p. 150

- · Dividing an essay into topics
- · Guidance for this writing exercise

For additional language practice		
✓ YORK TOP NOTCH	POP • Lyrics p. 154	
"I Should Have Married Her"		
DIGITAL	KARAOKE	

1. She should have tried to communicate

more with her husband.



ORAL REVIEW

STORY IN PAIRS Choose one of the characters: Michael or Carlota. Look at the pictures for each of the three dates. Tell the story of your character to your partner. Then change partners and choose a different character.



Carlota

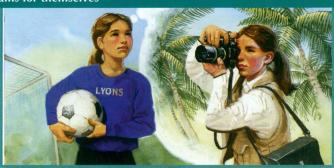




1990

Their wishes and dreams for themselves

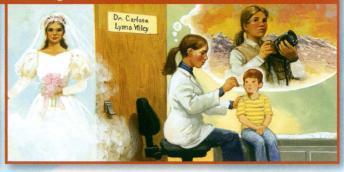




NOW

Their actual choices and regrets





NOW I CAN

- Explain a change of intentions or plans.
- ☐ Express regrets about past actions.
- ☐ Discuss skills, abilities, and qualifications.
- ☐ Discuss factors that promote success.

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